

# CNY REGIONAL PLANNING CONSORTIUM: VALUE BASED PAYMENTS NEWSLETTER

February 2019



## A REGIONAL PLANNING CONSORTIUM OVERVIEW:

As each region will experience unique challenges and opportunities as the behavioral health transition to managed care occurs, they will require in person dialogue and collaboration to resolve.

A **Regional Planning Consortium (RPC)** is a regional board populated with community-based providers, peers/family/youth, county mental health directors, regional healthcare entities and managed care companies from each region.

**The Purpose of the RPC** is to work closely with State agencies to guide behavioral health policy in the region, problem solve regional service delivery challenges, and recommend priorities for reinvestment of Medicaid savings.

## WHAT ARE VALUE BASED PAYMENTS?

“Value-based programs reward health care providers with incentive payments for the quality of care they give to people with Medicare. These programs are part of our larger quality strategy to reform how health care is delivered and paid for. Value-based programs also support our three-part aim: better care for individuals, better health for populations, and lower cost”

*<https://www.cms.gov/Medicare/Quality-Initiatives-Patient-Assessment-Instruments/Value-Based-Programs/Value-Based-Programs.html>*

## PURPOSE OF THE RPC VALUE BASED PAYMENT GROUP/NEWSLETTER:

The Value Based Payment Workgroup was formed back in 2017 to provide an information sharing platform for the region on State updates. Since then, the group has been repurposed to a bi-monthly newsletter. The purpose of the newsletter is to provide updates from the Behavioral Health Care Collaborative Leads (BHCCs), from OMH and CNY Care Collaborative on upcoming trainings. Any Value Based Payment questions will be answered here. Contact Katie Molanare, RPC Coordinator with any questions.

## WHO ARE THE BHCC LEADS?

“The New York State Office of Mental Health (OMH) and the Office of Alcoholism and Substance Abuse Services (OASAS) jointly announce awards for the NYS Behavioral Health Value Based Payment (BH VBP) Readiness Program. The funds have been awarded to selected networks of behavioral healthcare providers, called Behavioral Health Care Collaboratives (BHCCs).

The BHCCs will use the awards to help prepare behavioral health providers to engage in Value Based Payment arrangements, a financial incentive framework that rewards healthcare providers for improved quality, outcomes, and costs. A main goal is to improve the integration of physical and behavioral health.”

*<https://www.omh.ny.gov/omhweb/bho/bh-vbp.html>*

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For more information on the RPCs check out the Conference of Local Mental Hygiene Directors website

<http://clmhd.org/rpc/>

## WHO ARE THE BHCC LEADS IN CNY?

There are three BHCC Leads that cover the 6 county region. These providers are; Helio Health, The Neighborhood Center, and Family Counseling Services of Cortland County. If you are interested to see the other leads in the State below is a link with the providers and their network/affiliate providers.

[https://www.omh.ny.gov/omhweb/bho/bhcc\\_lead\\_and\\_network.pdf](https://www.omh.ny.gov/omhweb/bho/bhcc_lead_and_network.pdf)

## BHCC UPDATES:

o **Helio Health:** “The CNY BHCC has been focusing on finalizing our organizational structure in forming an IPA. The partners are close to completion of that task and will engage network partners in the implementation process as we move forward. Our sub-committees (quality, data and clinical) have been meeting bi-weekly to achieve their strategic goals including creating information sharing agreements, identifying initial measures, developing processes of how we will engage partners in the process of tracking and assessing data we currently have access to and looking at various platforms that could be beneficial in the future. The BHCC has been working on a website which will seek to ensure up to date information and news for all partners in the BHCC. We continue to work with other BHCCs, MCOs and state partners to successfully move toward our goal of value based contracting”

o **The Neighborhood Center:** “We are in the process of selecting our Board of Directors. We hope to have that complete by the end of the month”

o **Family Counseling Services of Cortland County:** “We’re nearly ready to launch our use of the CCSI data platform across our network. We’ve selected five indicators that we will be tracking through the platform, which is based on PSYCKES data. We will use the CCSI platform as an interim solution until we select a full platform for long-term use. The McSilver Institute at NYU is completing an assessment of our network, including site visits at a number of agencies. We expect their report and recommendations in March. The PPSs have provided substantial information to further help us assess the network. Our HIT Committee is working with consultants from HMA to finish the RFP for a data-sharing platform that will be more comprehensive in meeting the needs of the Network. We expect to issue the RFP in April and ideally select the winning proposal by June or July. We’re working on our BHCC website design and hope to launch that soon. Our legal consultants continue to move us forward with formation of our IPA. We’re exploring options for a pilot VBP project with a smaller MCO. We remain engaged with the coalition of BHCCs across the state who are working on several issues around state-wide (shared) BHCC quality indicators and the BHCC universal consent form.”

## OMH TRAININGS:

Currently there are no new VBP trainings through OMH. However, below is the link to previous trainings from DOH. This includes the VBP Bootcamp, VBP University, and VBP Road Map.

[https://www.health.ny.gov/health\\_care/medicaid/redesign/dsrrip/vbp\\_reform.htm](https://www.health.ny.gov/health_care/medicaid/redesign/dsrrip/vbp_reform.htm)

## WHAT IS THE CNY CARE COLLABORATIVE (CNYCC)?

“The Central New York Care Collaborative (CNY Cares) is a partnership that connects more than 2,000 healthcare and community based service providers in six counties across Central New York -- Cayuga, Lewis, Madison, Oneida, Onondaga and Oswego. The primary goal of the collaborative is to serve the population by improving the coordination of healthcare services, enhancing the quality of performance outcomes, and creating an overall better system of care for patients”

<https://cnycares.org/what-is-the-cnycc/>

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## **CNY CARE COLLABORATIVE (CNYCC) UPDATE/TRAININGS:**

○ **CNY Care Collaborative Focus on Value Based Payment webinar series** continues Friday March 1, 2019 (11:30am – 1:00pm) with “Understanding Risk-Based Arrangements with MCOs” presented by ECG Management Consultants. This session aims to provide organizations that have limited managed care contracting resources with the tools to effectively evaluate MCO contracts from a financial and operational perspective. Gain the skills to work with MCOs to develop a value-based contract that the organization can best support by understanding: The differences between various risk-based arrangements, Potential contractual relationships between healthcare providers, ACOs/CINs/IPAs, and MCOs, Key elements of risk-based arrangements that can be negotiated with the MCOs, When it may be beneficial to deviate from the state guidelines for risk-based arrangements, and Best practices for negotiations

*To register for the webinar: <https://register.gotowebinar.com/register/4547648659174653963>*

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